## **How to Find Your Path**

A Roadmap for Choosing a College, a Career, or Something Different



### Rick Fiery – Co-founder InventiveLabs

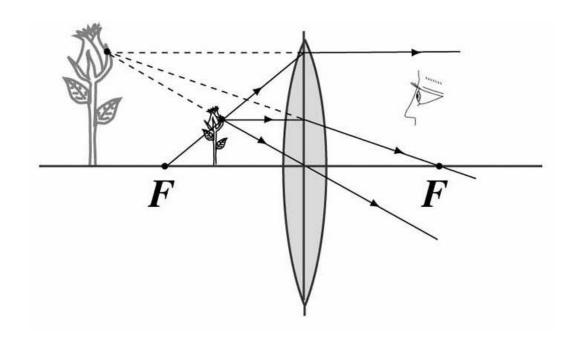


Rick Fiery is the co-founder of <u>InventiveLabs</u>, in Amesbury, Massachusetts. He and Tom Bergeron created InventiveLabs because of their passion for helping young adults with learning differences find alternative paths to success. They believe that, with the right environment and supports, those teens and young adults can achieve substantial success.

Prior to InventiveLabs, Rick was the CEO of several startup companies that he created and grew before selling them to strategic buyers. One of his startups grew to where it had subsidiaries in 6 countries and products sold in over 60 countries. He also ran the finance department for a large multinational software company generating over \$330 million before departing to do yet another startup. Rick has a Bachelors and Masters degree in civil engineering from the <u>University of Virginia</u> and an MBA from the <u>Wharton School of Business</u>.

### My Background

- Civil engineer turned business guy
- Love creating businesses





### Necessary Brilliance

A true story

He was brilliant....

..... and he was necessary!

InventiveLabs

## Before we talk about careers and college...

We gotta talk about:

The Importance of WHY?



## Learning Differences and the importance of Why?



### How to find the why?

Think like a business person and ask:

What is the goal?

What are we trying to achieve?



# If they know why, then....

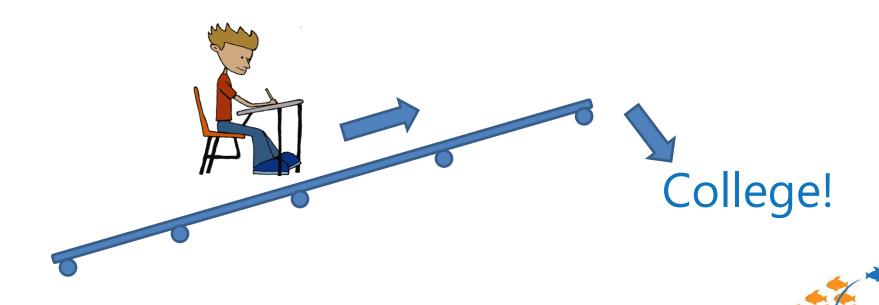
Success!





### Success

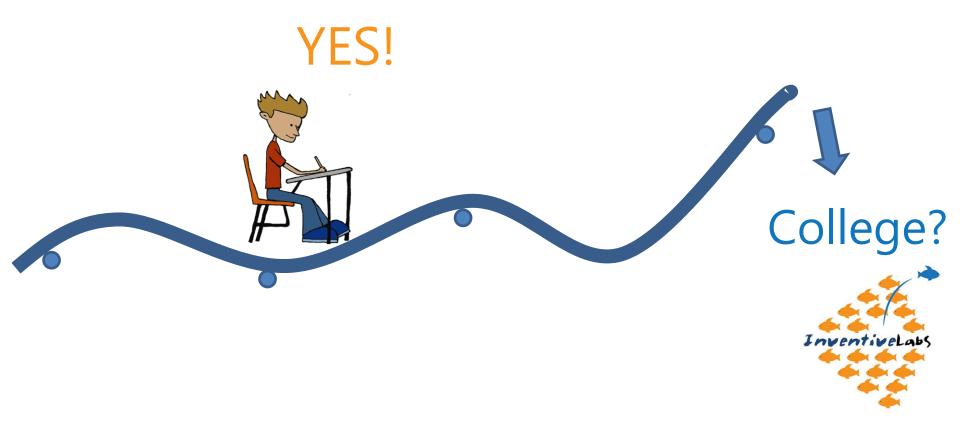
We probably can all agree that if college is attainable, it offers the most opportunity for our kids





### ADHD and the challenge of college

Is a college degree achievable if you have Learning Differences?



## Timeout!



### Success

## College = Success!



## Changing the mindset

The goal should not be a college degree.

The goal should be...

A career!

...that they can enjoy and provide excitement every day

### Success

Start with the career...

# ....then figure out the path to get there



## Let's break this down

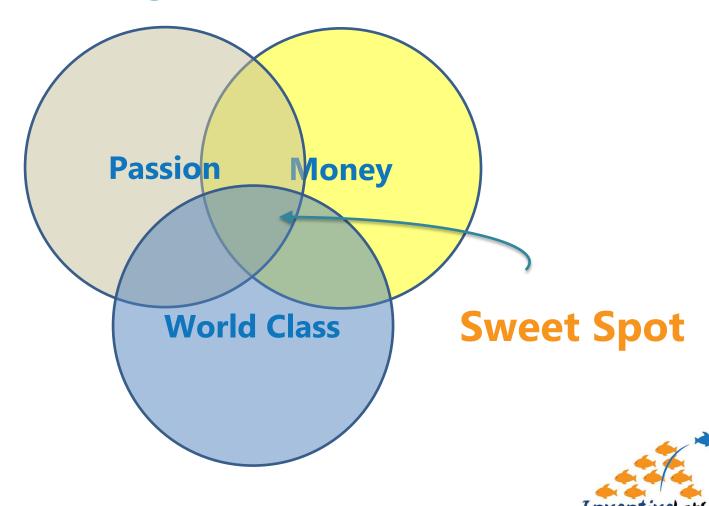


# How to find that perfect career?

Be methodical!



### Honing in on success





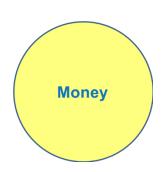
### Passion exploration

The only way to find a passion is actively try things

- Summer jobs are crucial
- Summer experiential camps
- Volunteer positions

You cannot Google your way to a passion!





### Money

### How much is enough?

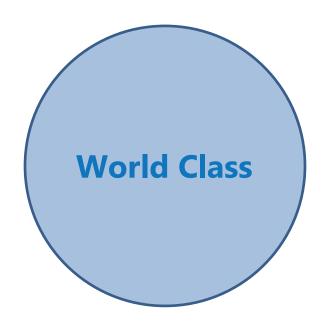
- Discuss lifestyles (Mansion vs. tent)
- Have them create a living budget and then do the math:
  - Total expenses/hourly rate = Hours to work
- Consider making the "The Millionaire Next Door" mandatory reading

# Becoming world class is the hard one

# This requires brutal honesty!



### Honing in on success



Be honest about strengths
Be honest about weaknesses



# Build a career list and consider alternative careers



### Passion-based careers

- Personal Trainer
- Fashion Designer
- Alternative Energy Technician
- Conceptual Artist
- Entrepreneur

- Twitch Streamer
- Animator
- Video Game
   Designer
- Invasive Species Scientist



### Examples of non-traditional careers

- Drama Therapist
- Art Therapist
- Skateboard App Developer
- Boat Builder
- Dog Walker Dog Care Business

- Roller Coaster Engineer
- ADHD Life Coach
- Eco-Tourism Guide
- Fishing Charter Captain
- Non-profit Fundraiser



### Determine a path

### Pick several careers and look at:

- Passion match
- Educational requirements
- Skill requirements
- Job environment
- Location



### LinkedIn power tip

For career planning and college selection:

- Click on a company name in LinkedIn
- On the left panel click "People"

Behold the colleges they hire from, where people live, and the skills they have!

It's a roadmap for how to get hired to work in any company



### Now you can consider next steps!

### HIGHER EDUCATION

4 Year College Community College Night School

**Amazing LD'r** 

### **ENTREPRENEURSHIP**

Get life experience
Try a career
Work for a startup

#### **GAP YEAR**

Career planning
Build maturity
Not "see the world"

### **INTERNSHIP**

Companies views changing College-level available Try before commitment

### **JOB TRAINING**

General Assembly Culinary schools
The trades!



### Higher Education

- Four Year Degree
  - Resident
  - Commuter
- On-line options

- Community College First?
  - Full-time
  - Part-time
- Night School



### Gap Year

### Consider a gap year to:

- Explore potential career options
- Build maturity and independence by living away from home
- Build life skills first, without the concurrent crush of academics
- Avoid "see the world" gap years



### Internship

Many companies are now embracing diversity

- Chief Diversity Officers are a thing!
- Internships exist for people that are not in college
- Great way to try a career before investing heavily in training, time or education



### Entrepreneurship

Sometimes it is best to chart your own course

- People with Learning Differences can be great entrepreneurs - www.necessarybrilliance.org
- Pursue an idea and create a business from it a tremendous learning opportunity
- Work for a startup hours and excitement match well with LD'rs
- You don't have to be the CEO!



### Job Training

More and more high-level job training programs are available:

- Software General Assembly
- Art Cyn Studios in Montreal
- Culinary Many schools (community colleges too)
- Trades shortages provide high income opportunity

### Summary

- Help your son or daughter figure out the WHY!
- Help pick a career that is in their sweet spot
- College is only one of many paths to success!
- It may take longer than their peers to get there, but that's OK! Who is keeping score?

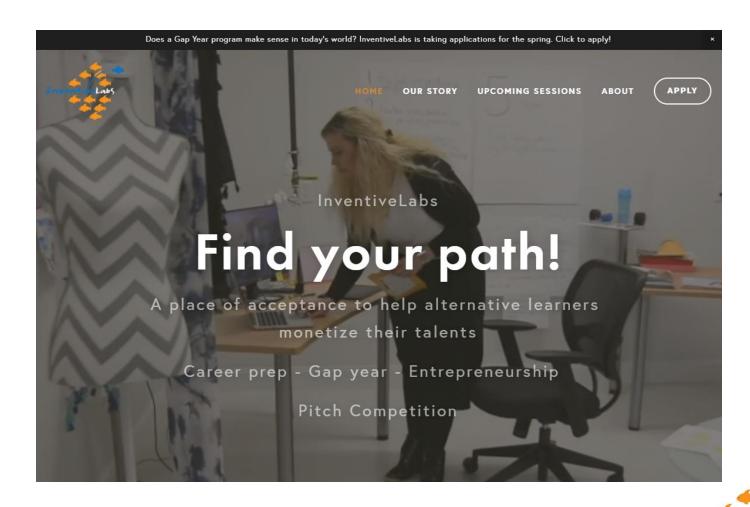
### Together

- We can provide pathways to success
- Reduce the anxiety of moving to adulthood

And by doing so:

Not waste this "Necessary Brilliance" the world so desperately needs

### InventiveLabs



www.inventivelabs.org